



Maharashtra State Electricity Distribution Company  
Limited Tender No: CGM-IT/CYBER/2024-25/021  
Version: 1.0  
Date:23/09/24

### **BID NOTICE**

The Chief General Manager (IT), on behalf of Maharashtra State Electricity Distribution Company Limited (the Employer), hereby invites online bids from the eligible bidders for Request for Proposal for Supply, Installation, commissioning of Cyber Security Services with Support for MSEDCL for the period of 3 Years. . The entire bidding document is available on MSEDCL's e-Tender portal <https://etender.mahadiscom.in> as per the dates indicated below.

<b>Calendar of Events Event</b>	<b>Date and Time</b>
Begin Sale of RFP Document	23-09-2024
Date of submission of pre-bid queries	30-09-2024
Date and time of Pre-BID Meeting	30-09-2024 at 15.00 Hrs.
Date and time of submission of Bids	08-10-2024 at 17.00 Hrs.
Date of Bid Opening	08-10-2024 at 17.15 Hrs.

Any changes in the Bid Schedule, corrigendum etc. shall also be notified via MSEDCL's e-Tender portal. Prospective bidders are therefore requested to regularly check the MSEDCL's e-Tender port for any updates.

**Tender Fee:** 29,500/- (including GST) via ONLINE PAYMENT ONLY (Non-Refundable)

**Bid Security:** The bid must be accompanied with Bid Security for an amount equal to INR **42,29,137/-** (Rupees Fourty Two Lakhs Twenty-Nine Thousand One Hundred Thirty-Seven Only) for covering the entire scope of work. The bid security shall be denominated in Indian Rupees only.

The bid security can be paid online on eTendering portal or an Unconditional Bank Guarantee from any Nationalized / Scheduled Bank in favor of the Maharashtra State Electricity Distribution Co. Ltd., payable at Mumbai as mentioned in details in Tender Document (RFP). The BG (original copy) should be submitted to this office on or before submission date and time.

Pre-Bid meeting for the above tender is scheduled on 30 Sep 2024 at 15.00 Hrs. All pre-bid queries are required to be submitted on or **before** 30/09/2024 by Bidders on [cyberservice@mahadiscom.in](mailto:cyberservice@mahadiscom.in)

**Pre- Bid Meeting Venue: Online ( Through Video Conferencing)**

**VC Link: [https:// meet.google.com/ vui-cxas-fpo](https://meet.google.com/vui-cxas-fpo)**

Submit the pre-bid queries in format given in Annexure 17 of Tender document.

## Bidders Pre-Qualification criteria

- i. **Bidders Definition:** Bidder must be a single firm/Consortium of two members. The Single firm/All Consortium member must be a legal entity registered under the Companies Act 1956 or 2013 or limited liability partnership (LLP) under the LLP act 2008 or Indian Partnership Act 1932 and should be in existence in India for at least last audited 5 years as on date of submission of the bid.
- ii. **Financial Turnover:** The Bidder should have minimum average annual turnover from IT or ITeS or Security IT Infrastructure or Managed IT Security Services of at least Rs.40 Crores in the last three audited financial years (FY 2020-2021, FY 2021-2022 & FY 2022-2023) or (FY 2021-2022, FY 2022-2023 & FY 2023-2024) as on bid submission date.
- iii. **Net Worth:** The Bidder should have positive net worth in the last three audited financial years (FY 2020-2021, 2021-2022 & 2022-2023) or (FY 2021-2022, FY 2022-2023 & FY 2023-2024) as on bid submission date.
- iv. **Presence in Maharashtra:** The Bidder shall have fully functioning office in Maharashtra or shall open office in Maharashtra in case of award of contract.
- v. **Project Experience:** The Bidder/any member of the consortium should have similar experience of Security IT Infrastructure or Managed IT Security Service in India during last 3 years of date of submission of bid. The Bidder should have executed similar project experience/Work order as follows: Cumulative work order / any Single Work Order / Contract for similar works costing not less than Rs. 40 Crores. Each project of similar works should not be less than Rs 5 Crores.  
**Note:**
  - 1) Similar work means Supply, Installation and Commissioning of products with services for Cyber Security / Digital Forensic / SOC Products / IT / ITeS services in any Central Govt / State Govt / PSU / Public Limited Organizations / Financial Institutions in India.
  - 2) Multiple work orders for similar works from the same client will be treated as a single project. In such cases, the cost of the project will be the sum of the value of all such work orders in a project.
- vi. **OEM MAF:** Bidder Should provide Manufacturing Authorization Letter from each Proposed OEM
- vii. **Manpower:** Bidder /Any member of the consortium should have a minimum of 25 number of IT Security Professional on their payroll as on the date of submission of this bid.  
Out of which at least 10 IT professionals should be holding Professional or Speciality certifications of Security Services OEMs.
- viii. **Certifications:** The Bidder should comply with following certification as on the last date of submission of bid.:
  - ISO 9001:2015 AND
  - ISO 27001:2022 AND
  - CMMI Level 3 or Higher

- ix. **Non-Blacklisting Undertaking:** The Bidder/ all members of consortium should not be debarred or blacklisted by Private/PSU/Central Govt /State Govt. or any other organization or agencies in India. The MSP should not be under any legal action for indulging in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice with any Private/PSU/Central Govt /State Govt. or any other organization or agencies in India.

**Brief Scope of Work:**

The scope of work of this RFP is to Supply, Installation, commissioning of Cyber Security Services with Support for MSEDCL for the period of 3 Years.

Following is the Brief Scope of work for

1. Supply, Installation, Configuration, Commissioning & Maintenance of Cyber Security Services with Support of following SaaS based Cyber Security tools.
  - a) Threat Intelligence Service.
  - b) Dark Web Monitoring Service.
  - c) Vulnerability Management, Detection & Response System. Bidder must provide assistance for Vulnerability Management in MSEDCL applications.
  - d) PIM (Privilege Identity Management).
  - e) NBAD/NTA.
  - f) Cloud Security Posture Management.
  - g) Breach and Attack Simulation (BAS).
  - h) Advance DNS Security.
  - i) Data Micro Segmentation.
2. Integration of above solutions with MSEDCL existing security solutions implemented on MSEDCL AWS cloud.
3. Training for MSEDCL employees
4. Operational and maintenance support for 3 years including continuous monitoring of MSEDCL security Infrastructure, Security operations reporting (Weekly, Monthly and quarterly), Forensic Analysis Report, and Security Incident Management.

**\* Refer RFP for more Details**

**Chief General Manager (IT),**  
MAHAVITARAN, Prakashgad, 4th Floor  
Plot No G-9, A.K. Marg, Bandra (East),  
Mumbai 400 051  
Email – [cyberservice@mahadiscom.in](mailto:cyberservice@mahadiscom.in)

## 12. Template for Pre-Bid queries

Bidders shall all Pre-Bid queries in excel in the following format.

#	Page No.	Section (Name & No.)	Statement as per RFP	Query by Bidder	Justification for query (if any)

### Note:

- a) MSEDCL will organize a pre-bid conference at the time and place indicated in bid data sheet. The bidder will have to email their pre bid queries on or before 30/09/2024 on [cyberservice@mahadiscom.in](mailto:cyberservice@mahadiscom.in) as per format in MS Excel file format only (with query in one row). Any modifications to the Bidding document which may become necessary as a result of pre-bid conference shall be made by MSEDCL exclusively by issuing Addendum and not through the clarifications of the pre-bid conference.
- b) Any requests for clarifications received after the expiry of the date and time mentioned in the Data Sheet may not be entertained by MSEDCL.
- c) Pre-Bid queries should be sent on [cyberservice@mahadiscom.in](mailto:cyberservice@mahadiscom.in) only. Other mode of communications shall not be accepted.
- d) MSEDCL is not bound to reply all the queries.
- e) Replies of Pre-Bid Queries shall be published on MSEDCL e-Tender website and on e-Tender Portal.