

**Reply to Pre-Bid Queries Rfs No. MSEDCL/RE/2024/1052 MW Solar/LIS/T-12 Dated March 15, 2024,800 MW Grid-Connected Solar Photovoltaic Power Projects set up on Lands of Water Resource Department of Maharashtra for Lift Irrigation Schemes**

Sr.No	RFS Clause	Bidders Query	MSEDCL Response
1	Tariff	Remove the ceiling tariff.	Request is not accepted
2		Revise the ceiling tariff	Ceiling Tariff is revised as Rs. 0.90/- per unit.
3		In MSKVY the effective tariff / Rs. 1 crore of capex is equivalent to 88 paise. If the same capex is considered ( considering similarity in the projects) along with the SFA and ceiling of Rs. 0.65/- per unit , the effective tariff / 1 Cr of capex is 43 paise , i.e 45 paise lesser. Hence, kindly revise the ceiling tariff to Rs. 1.10/- per kwh.	
4	Land	If ownership land is with the WRD, then how mortgage right will pass on to SPV/Bidder for availing finance from bank.	The same will be specified in the Development Agreement
5		Is there any requirement of charge creation in favour of MSEDCL. In case there is requirement then kindly allow bidder to create 2nd charge in favour of MSEDCL wheras first charge to be created in favour of lenders.	Please note that First charge will be created in favour of MSEDCL.
6		Please confirm, that the land identified for the projects is encroachment free without any title defect and NOC required from forest, TPWD, ZP etc. will be provided by MSEDCL/WRD. Further, in case of encroachment, it will be the responsibility of WRD to remove the encroachment and take care of any Rehabilitation C Resettlement.	Land is WRD land and hence no NOC is required. Further lands are encroachment free. Please note that Bidder can also arrange alternate land on its own.
7		Please clarify if the WRD will provide fencing, approach/access road, storm water drainage and any other development on the land parcel?	All activities are in the scope of the bidder
8		What is the amount of one-time development fee, payment mode and details of development work being covered under such fee.	The same will be specified in Development Agreement
9		Requesting MSEDCL to conduct a joint survey prior to bid submission so that land issues can be identified and resolved prior to bid submission.	Bidder can do the survey before bid submission.Please note that Bidder can also arrange alternate land on its own.
10		Please ask to arrange a SPOC from WRD department to resolve any issue related to land.	The same will be provided in the Data Room
11	Suitability and Possession of Land: 3.6.1 The Bidders are required to satisfy themselves about the suitability of any lands which may be provided in terms of the Development Agreements(s), the details of which have been provided in the Data Room. MSEDCL will not be responsible in any manner for any non-suitability of any land provided.	It may possible that the land identified for a particular capacity is found unfeasible or insufficient due to presence of encroachment, religious places, passing of pipeline or transmission lines, heavy undulations, unsuitable slope etc.To mitigate such a condition please add a provision where the unsuitable land to be returned to WRD and an alternate land will be provided. In case of such land over MSEDCL may extend the timeline on case-to-case basis.	Please note that Bidder can arrange alternate land on its own and there will be no extension in timelines.

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12	CUF	Limit the minimum CUF to 19 % over a contract year.	Request is not accepted
13		Penalty for the shortfall of energy if CUF is less than 17 % over a contract year and penalty shall be equal to PPA tariff only.	Request is not accepted
14		The Minimum declared CUF of 24% is on the higher side and would require installation of additional DC over and above the current industry norm of 40%. The additional installation of DC is technically infeasible due: Availability of inverters which allow installation of DC at a max ratio is 1.5 times overloading. Even at 1.5 overloading the clipping loss at inverter end drops the generation considerably. Hence reduce CUF to 20 %	Request is not accepted
15		DC capacity for change in law= AC contracted capacity x ( Declared CUF / minimum CUF stipulated in Rfs). Remove restriction on DC capacity installation.	Request is not accepted
16	SFA Disbursement	Please clarify if the SFA of 3.20 Cr./MW is a fixed amount or it will change as per the actual Capex of the project.	SFA of 3.20 Cr./MW is a fixed amount
17		The SFA is linked with project progress, hence we request you to clarify whether the SFA is released against the milestone at cumulative PPA capacity or project basis. e.g Bidder A have won 15 projects of cumulative capacity of 150 MW, then the SFA will be released on completion of 30% of 150MW or 30% of each of the 15 projects?	SFA will be release unit wise
18		Kindly define the procedure of SFA disbursement in the form of flowchart. Further, we understand that MSEDCL is the nodal agency and for all formalities developers have to coordinate with MSEDCL only.	The same will be provided in the data room
19		Please clarify if there are any charges or fees associated with the SFA, which would be deducted from the grant to the developer. Please clarify.	There are no charges or fees associated with SFA subject to taxes and standard accounting practises.
20	DCR Content	if the Panels which will be going to be used in this project are going to be DCR or Non DCR	Cells can be imported. Please note that MNRE ALMM order issued from time to time are applicable
21	Bid submission extension	Allow 4 weeks time after proving documents in the data room	Data Room is already in operation. Please avail credentials after payment of requisite fees as mentioned in the Rfs.
22	The Net-Worth of the Bidder (taken on a combined basis in case of a Consortium), for the financial year that ended on 2022-23, shall not be less than INR 1,00,00,000/- (Indian Rupees One Crore only) per MW (based on the total Project Capacity). In case of Foreign Companies, the applicable financial year shall be as per the applicable laws of the country of incorporation	We request that the net worth requirement for the financial year 2022-23 be considered at INR 30 Lakhs per MW. Alternatively, we request that the provisional balance sheet for the current financial year 2023-24, authorized by a Chartered Accountant, be allowed to meet the net worth requirement of INR 1 Crore per MW.	Request is partly accepted, provisional balance sheet for the current financial year 2023-24, authorized by a Chartered Accountant, is allowed to meet the net worth requirement of INR 1 Crore per MW.

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23	The Project SPV shall make the arrangement of necessary funds by required by the Project SPV for implementing the Project. Such arrangement shall be either by way of commitment of funds by the Project SPV from its internal resources and/or tie up of funds through a bank / financial institution by way of a legally binding agreement for commitment of such finances within 9 (nine) months from the date of signing of the PPA ("Financial Closure").	We kindly request that a timeline for financial closure be set for a period of 12 months. This timeline is essential to ensure that all financial arrangements and approvals are adequately secured to support the successful execution of the project.	Request is not accepted
24	The Project shall be commissioned by the SCSD, which will be the date as on 18 (eighteen) months from the date of execution of the Letter of Award or a date as extended in accordance with the provisions of the PPA.	Considering this, and the fact that this project involves multiple sites at different locations, we kindly request an extension of the execution timeline to 24 months. This extension will ensure that all approvals are secured and that each location receives the attention required to meet our quality and safety standards.	Request is not accepted
25	In terms of a Bid under the RfS, the Bidder(s) shall note that a ceiling tariff of INR 0.65 (Indian Rupees Zero point Sixty Five only) per kWh shall apply, both on the Unit level as well as the Project level. A Successful Bidder, in respect of a Unit, will be selected on the basis of lowest quoted fixed tariff for such Unit. The Bidder shall quote separate tariffs for each Unit comprising the Project that the Bidder is bidding for.	It is hereby that the CUF of minimum of 24% which means min. loading should be approx. 50%, and the SFA is on the AC capacity, and all necessary approvals, including open access, connectivity, and transmission line installations, fall under the contractor's scope, significantly increasing the overall project cost. In light of these factors, we propose that the ceiling tariff be adjusted to be equal to or greater than approximately Rs. 2.8 per unit to ensure the financial viability of the project.	Request is not accepted
26	As per Annexure –E We hereby declare that we are fully aware of the binding provisions of the ALMM order and the Lists thereunder, while quoting the tariff in the RfS No. MSEDCL/RE/2024/1052 MW Solar/LIS/T-12 dated March 15, 2023 floated by MSEDCL	We understand that only ALMM (Approved List of Models and Manufacturers) modules need to be considered for this project, and that DCR (Domestic Content Requirement) panels are not required.	Your understanding is correct
27		Kindly confirm whether LT LIS consumers in case of private consumers are included or not	LT LIS consumers in case of private consumers are included
28		Minimum bid capacity 50 MW in case of private LIS consumers	Kindly refer RFS clause no. 4.1
29		Kindly waive off PBG, EMD and Processing fee in case of private LIS consumers	Kindly note that in case of Private LIS consumers processing fess shall be considered as Rs. 1500/- per MW plus GST and EMD shall be considered as Rs. 50000/- (Fifty Thousand) per MW. Further, please note that PBG is Rs. 500000/- ( Five lakhs) per MW.
32	Clause no. 3.14.1 EMD - Earnest Money Deposit "A Bidder shall submit an earnest money deposit of INR 2,00,000 (Indian Rupees Two Lakh only) per MW"		Clause has been modified as under : "A Bidder shall submit an earnest money deposit of INR 1,00,000 (Indian Rupees One Lakh only) per MW in case of Bidders other than Private LIS consumers"
33	Clause no. 3.14.2 PBG - Performance Bank Guarantee "The Successful Bidder shall submit the Performance Bank Guarantee of INR 20,00,000 (Indian Rupees Twenty Lakhs only) per MW"		Clause has been modified as under : "The Successful Bidder shall submit the Performance Bank Guarantee of INR 5,00,000 (Indian Rupees Five Lakhs only) per MW."