BID NOTICE

The Chief General Manager (IT), on behalf of Maharashtra State Electricity Distribution Company Limited (the Employer), hereby invites online bids from eligible bidders for Request for Proposal for Selection of System Integrator (ERPSI) for "Upgrade of SAP ECC Platform to SAP S/4 HANA Platform, Installation, Commissioning, Implementation of SAP TRM and GRC module and Application Maintenance Services for cloud based SAP-ERP System At MSEDCL for the period of 5 years." Entire bidding document is available on MSEDCL's Website as per date indicated below. Any changes in the Bid Schedule, corrigendum etc. shall also be notified via MSEDCL's website. Prospective bidders are therefore requested to regularly check the website for any updates.

Bid Security (EMD) : The bid must be accompanied with Bid Security for an amount equal to Indian INR **90.30 Lakhs** for covering the entire scope of work. The bid security shall be denominated in Indian Rupees only. The bid security can be paid online or in the form of an Unconditional Bank Guarantee from any Nationalized / Scheduled Bank in favour of the Maharashtra State Electricity Distribution Co. Ltd., payable at Mumbai as mentioned in details in Tender Document (RFP). The BG EMD (original copy) should be submitted to this office on or before Bid end date.

Calendar of Events Event	Date and Time
Commencement of downloading of this RFP and e-bidding	25.11.2022
Pre-bid queries to be submitted up to	07.12.2022
Date and time of Pre-BID Meeting through Video conferencing.	09.12.2022 @ 3 pm
Last date for submission of Bids	23.12.2022 up to 5 pm
Bid Opening Technical Bid	23.12.2022 @ 6 pm

Pre-Bid meeting will be done through VC only at google-meet address **https://meet.google.com/jyw-qpfv-aeh**

Brief scope of work

The ERPSI shall be required to carry out the scope of work which shall include but not be limited to the following:

a) Upgradation of SAP ERP ECC6 EHP 5.0 platform to SAP S/4 HANA (latest version) for Core Modules (FICO,PM,PS,MM,HCM) and implemented custom developed modules in MSEDCL including data migration.
b) Implementation of Treasury and Risk Module (TRM) powered by HANA.
c) Implementation of Governance risk and Compliance Module (GRC) powered by HANA.
d) Upgradation of Solution Manager from 7.1 to 7.2 (or latest version) on HANA.
e) Upgradation of existing 1 TB HANA appliance (Base edition) to 2 TB HANA appliance (Enterprise edition).

f) Deployment of SAP landscape on cloud.

g) Application Maintenance Services (AMS) towards Support, Maintenance & Enhancement of all existing SAP systems (Core & Custom modules) at MSEDCL till declaration of go-live of SAP S/4 HANA.

h) Application Maintenance Services (AMS) after go-live declaration of S/4 HANA upgradation till end of contract period, towards Support, Maintenance & Enhancement of all upgraded SAP-ERP modules on S/4 HANA (FICO, PM, PS, MM, HCM) & implemented custom developed modules.

Qualifying Requirements:

The technical and financial requirements of qualification for the System Integrator (ERPSI) are as follows:

The prospective Bidder (referred as ERPSI-Lead) and the 2nd consortium member (in case of a consortium; referred as ERPSI-2nd) shall have to enclose all documentary evidence in support of pre-qualification criteria

Sl. No	Requirements
1.	**GENERAL**
1.1	The **Sole Bidder** should be a company registered under the provisions of the Indian Companies Act, 1956 / 2013 or a partnership firm under the Indian Partnership Act, 1932 or the Limited Liability Partnerships Act, 2008. **In case of consortium,** the consortium members should be a company registered under the provisions of the Indian Companies Act, 1956 / 2013 or a partnership firm under the Indian Partnership Act, 1932 or the Limited Liability Partnerships Act, 2008.
1.2	The ERPSI should have at least CMM/CMMI level 5 valid certification. In case of a consortium, this requirement needs to be met by the ERPSI-Lead and ERPSI-2nd must be ISO/ IEC-9001: 2008/2015 or above certified.
1.3	Bidder should be authorized system integrator/implementation partner of M/s SAP for sale, support, and services of SAP ERP Product.
1.4	The ERPSI-Lead and ERPSI-2nd should not be blacklisted or debarred by any govt. organization or public sector organization as on the date of submission of bid.
1.5	The bidder must have at least more than 500 full time resources of the proposed SAP ERP product. Additionally, bidder must have at least 10 no. of SAP Certified resources of each proposed module of the proposed SAP ERP Product. In case of a consortium, the requirement may be met jointly by ERPSI-Lead and the ERPSI-2nd
2	FINANCIAL
2.1	Minimum Average Annual Turnover (MAAT) for best three years out of last five financial years of the bidder should not be less than INR 90.30 Crores i.e., 100% of the estimated cost of the project. In case of a consortium, ERPSI-Lead and ERPSI- 2nd combined should meet this requirement of turnover, with ERPSI-Lead meeting minimum INR 81.27 Crore i.e., 90% out of this.
2.2	Net Worth for the each of the last three Financial Years should be positive. In case of a consortium, both the ERPSI-Lead and ERPSI-2nd should have positive net worth in each of the last three audited financial years. [FY 2019-20, 2020-21, 2021-22].

	_Net-worth" will consist of „paid up equity capital, free reserves, balance in share premium account and capital reserves representing surplus arising out of sale proceeds of assets but not reserves created by revaluation of assets" adjusted for „accumulated loss balance, book value of intangible assets and Deferred Revenue Expenditure, if any".
3	**CREDENTIALS AND EXPERIENCE**
3.1	The Bidder(s) should have implemented **at least One (1) Turnkey IT System Integration (TSI) project** including supply of Hardware/cloud services, Software, licenses along with installation, configuration, customization, implementation, Roll Out as well as providing AMS services / System Operation services **during the last Ten (10) financial years,** worth at least **INR. 72.24 Cr OR,** two projects each costing not less than the amount equal to **INR. 45.15 Cr. OR**, three projects each costing not less than the amount equal to **INR. 36.12 Cr.**
3.2	The Bidder should have been in the IT / Software services for the last 10 years. Further, the bidder should have successfully implemented **2 (two) SAP ERP S/4 HANA projects** in India in last **10 years.** (In case of a consortium, this requirement needs to be met by the ERPSI-Lead.) Further, in both projects mentioned above- The **SAP ERP S/4 HANA** must have been implemented in a Central / State PSU or Govt. Organization or Power sector (Generation, Transmission or Distribution). The experience of implementation of ERP in Power sector (including Generation, transmission & distribution) in private sector shall also be considered. However, **at least one SAP ERP S/4 HANA project** must have been implemented in Central / State PSU or Government organization.

	• the SAP ERP implementation shall have cumulatively 750 transactional user-base in two eligible ERP projects
	
	• At least 3 SAP ERP modules out of following functions / modules must have been implemented–
	    o Finance and Accounting (FICO)
	    o Governance, Risk and Compliance (GRC)
	    o Human Resource Management, Payroll and ESS (HCM)
	    o Project Systems (PS)
	    o Plant Maintenance (PM)
	    o Material Management (MM)
	    o Treasury and Risk Management (TRM)
	    o Business Intelligence Reporting
	
	• Out of the two (2) implemented projects, at least one (1) should be successfully completed (Go- live achieved followed by completion of at least one year AMS) and second (2nd) project must have achieved Go-live status.

The technical and financial requirements of qualification for the CSP Vendor are as follows:

Sl. No	Requirements
1	The Cloud Service Provider (CSP) should be incorporated and registered in India under the Indian Companies Act 1956 and should have been in operation in India from minimum of last Five (5) financial years ending 31st March 2022.

2	The Cloud Service Provider (CSP) must be empaneled with the Ministry of Electronics & Information and Technology, Government of India (MEITY).
3	The proposed Cloud Service Provider (CSP)'s Data Centers /DRC Centers shall be in India
4	Proposed Cloud Service Provider (CSP) should be SOC – 2 Type II compliant.
FINANCIAL	
5	The CSP should have a turnover of INR Fifty (50) Crores in the last three (3) of five (5) financial years for Data Centre related services including cloud service solutions.

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Tender No.: CGM-IT/RDSS/SAP AMS/22-23/006.

Name of the Company:

Name of Key Person:

Key Person Contact details: Mobile: Email:

Tender Purchased: YES/NO:

RFP Section & Clause

Sr.	Clause No.	Page No.	RFP Section & Clause	Query

Note:

1. Pre-Bid queries should be sent on *sapams@mahadiscom.in* only. Other mode of communications shall not be accepted.

2. MSEDCL is not bound to reply all the queries.

3. Replies of Pre-Bid Queries shall be published on MSEDCL e-Tender website.